



FUEL PURCHASE PROCEDURE



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Presence

Bangkok, Europe, India,
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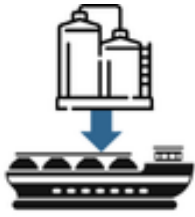
Annex I

SPECIFICATION

USLD 10PPM DIESEL FUEL (EN590)

SPECIFICATIONS	UNIT	THRESHOLD VALUES ACC. TO DIN EN 590	REQUIREMENTS NOT SPECIFIED/ STRICTER THAN	TEST METHOD
APPEARANCE	-----	-----	CLEAR AT 20 °C (01.03.-31.10.) CLEAR AT 10 °C (01.11.-29.02.) (FREE FROM ANY VISIBLE WATER AND SOLID FOREIGN MATTER)	VISUAL
COLOUR	-----	-----	MAX. 2	DIN ISO 2049
DENSITY AT 15 °C	KG/M3	MIN. 820 MAX. 845	-----	EN ISO 3675:1998 EN ISO 12185:1996
CETANE (ACC. TO CFR)	-----	MIN. 51	-----	EN ISO 5165:1998
NUMBER (ACC. TO BASF)	-----	MIN. 52.2	-----	DIN 51773
CETANE INDEX	-----	MIN. 46	-----	EN ISO 4264
VISCOSITY AT 40 °C	MM 2/S	2 – 4.5	-----	EN ISO 3104
FLASHPOINT	°C	MIN. 55	MIN. 59	EN 22719
NEUTRALISATION NUMBER	MG KOH/G	-----	MAX. 0.2	DIN 51558 PART 1
CORROSIVE EFFECT ON COPPER (3H AT 50 °C)	CORROSION	MAX. 1	-----	EN ISO 2160
DEGREE				
TOTAL CONTAMINATION, INDICATED AS MASS CONCENTRATION	MG/KG.	MAX. 24	-----	EN 12662
OXIDATION STABILITY, INDICATED AS MASS CONCENTRATION	G/M3	MAX.	-----	EN ISO 12205
SULPHUR CONTENT	MG/KG	MAX. 10	-----	EN ISO 20884 EN ISO 20846 ASTM D 5453 DIN 51400-T11
CARBON RESIDUE	% (M/M)	MAX. 0.3	-----	EN ISO 10370
DISTILLATION RESIDUE				
ASH CONTENT	% (M/M)	MAX. 0.01	-----	EN ISO 6245
DISTILLATION AT 250 °C	VOL. %	<65	-----	PREN ISO 3405:1998
350 °C	VOL. %	MIN. 85 ---	-----	
AT 95%	VOL. %	MAX. 360 °C	-----	
LUBRICITY MICROMETRE	MICROMETRE	MAX. 460	-----	ISO 12156-1 DIN 51412-2 ASTM D 2624
CONDUCTIVITY AT 20 °C	PS/M	-----	MIN. 50 PS/M	EN 12916 IP 391/95 PREN ISO 12937:1996
POLYCYCLIC AROMATIC HYDROCARBONS (PAH)	% (M/M)	MAX. 11%	-----	EN 14078
WATER CONTENT	MG/KG	MAX. 200	-----	EN 14078
FATTY ACID METHYL ESTER CONTENT (FAME)***	%V/V	MAX. 5	-----	
COLD FLOW PROPERTIES*	°C	CFPP	CP/CFPP	ISO 3015
01.03.-14.04.		-10 (01.03.-14.04.)	3/-13	EN 116 / IP 309
15.04.-14.09		0 (15.04.-30.09.)	-2.5	-----
15.09.-14.10.		-10 (01.10.-15.11.)	0.230769231	-----
15.10.-31.10.		-20 (16.11.-28.02.)	0.230769231	-----
01.11.-28.02. **		-----	0.318181818	-----

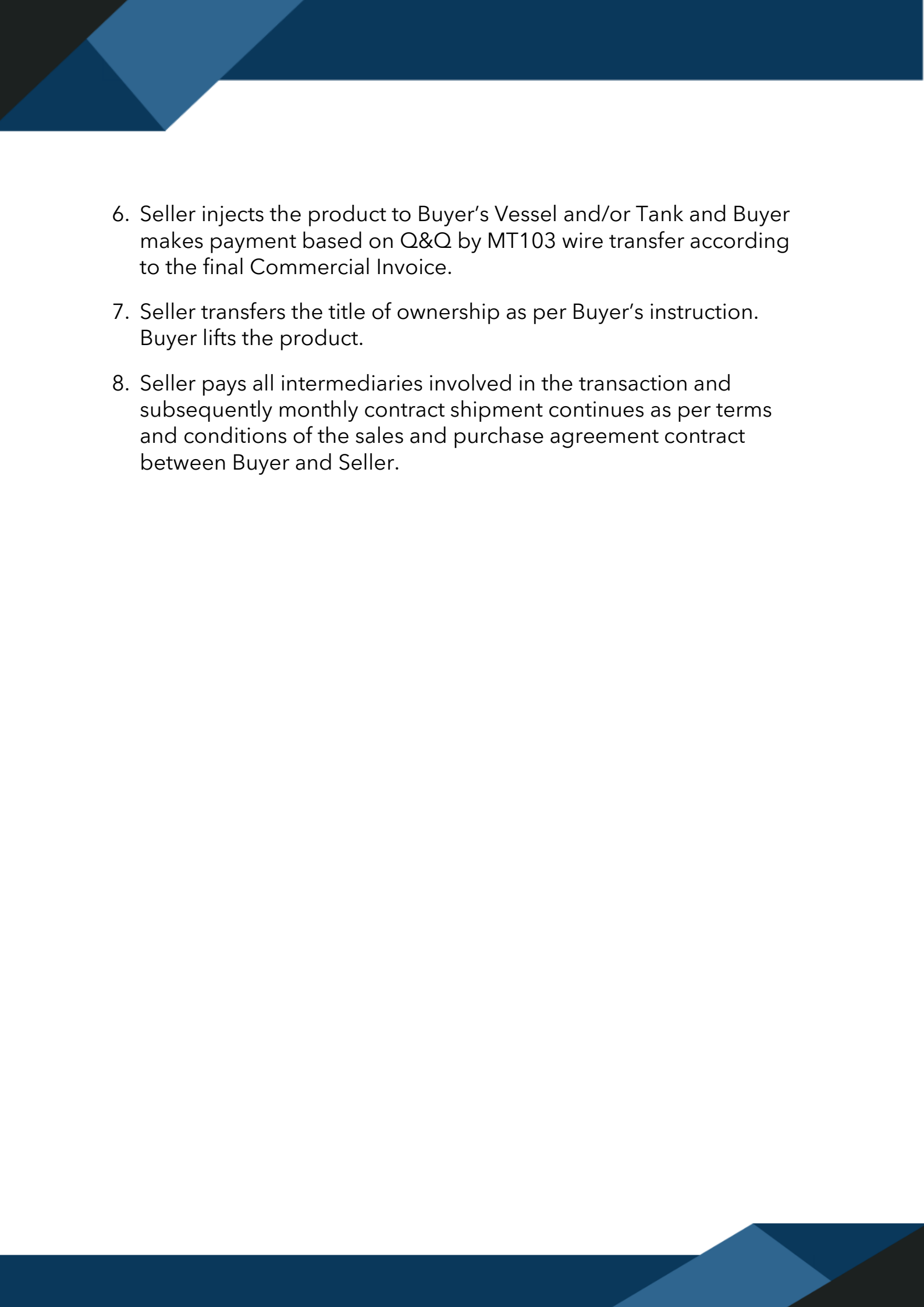
Annex II



GENERAL BUYING PROCEDURES (FOB)

Following the Letter of Intent & Seller Soft Corporate Offer:

1. Buyer issues ICPO and Company Registration Certificate, ID, Proof of Funds (POF) to Seller's Bank, with TSA or CPA for Seller's Verification and Approval
2. Seller issues Draft Commercial Invoice, Buyer signs and returns to Seller and seller issues the below documents:
 - Tank Storage Receipt with GPS Coordinate
 - Statement of Product Availability
 - Fresh SGS Report, less than 48 hours
3. Seller provides Dip Test Authorization - unconditional, Clearance, Access, Entry Permit, Terminal Pass Code to enable buyer's inspection team gain access into tank yard to conduct Dip-Test in Seller's tank, via SGS on Buyer's expense
4. Upon Successful Dip Test, Buyer issues SBLC/LC and Seller issues 2% Performance Bond for the purchase.
5. Seller provides Buyer with Full POP Documents as follows:
 - Product Certificate of Origin
 - Injection Report
 - Letter of Commitment to supply
 - Registration Certificate and Export License
 - Authority to Sell & Collect (ATSC)
 - ATV - For Physical Verification
 - Irrevocable Commitment to Supply for Spot and 12 months contract
 - Injection Schedule to be signed by Buyer & Buyer's logistic Company

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6. Seller injects the product to Buyer's Vessel and/or Tank and Buyer makes payment based on Q&Q by MT103 wire transfer according to the final Commercial Invoice.
 7. Seller transfers the title of ownership as per Buyer's instruction. Buyer lifts the product.
 8. Seller pays all intermediaries involved in the transaction and subsequently monthly contract shipment continues as per terms and conditions of the sales and purchase agreement contract between Buyer and Seller.

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